

Florida CraftArt
YEAR TO DATE Operating Statement
PRIOR YR ACTUAL 19-20 VS BUDGET 20-21

	ACTUAL FORECAST 19-20	BUDGET 20-21	Diff
1 Earned Income			
2 Gallery Sales	297,882	168,279	129,603
3 Consignment Cost	(146,388)	(96,087)	(50,301)
4 Expenses	(10,695)	(11,819)	1,124
5 Payroll/Overhead	(89,759)	(69,000)	(20,759)
6	<u>51,040</u>	<u>(8,627)</u>	<u>59,667</u>
7 CraftArt Festival			
8 Fees	43,337	21,669	21,668
9 Sponsors/Direct Support	51,047	25,524	25,523
10 In Kind Donations	19,372	9,686	9,686
11 In Kind Expenses	(19,372)	(9,686)	(9,686)
12 Expense	(42,365)	(61,540)	19,175
13 Payroll/Overhead	(12,829)	(15,000)	2,171
14 Total CraftArt Festival	<u>39,190</u>	<u>(29,347)</u>	<u>68,537</u>
15			
16 Mural Tour Income	12,145	12,000	145
17 Expenses	(2,594)	(2,000)	(594)
18 Payroll/Overhead	(4,104)	(3,000)	(1,104)
19	<u>5,447</u>	<u>7,000</u>	<u>(1,553)</u>
20			
21 Building Rental	113,786	113,868	(82)
22 Memberships	30,735	21,515	9,220
23 Jury/Other Fee Income	6,194	5,750	444
24 Receptions/Concessions	939	620	319
25 Misc. Receipts	1,471	1,531	(60)
27 Interest / Dividends	573	573	0
28 Community Foundation	0	0	0
29 Education	5,111	5,100	11
30 Total Other income	<u>158,809</u>	<u>148,957</u>	<u>9,852</u>
31			
32 Total Earned Income	<u>254,486</u>	<u>117,983</u>	<u>136,503</u>
33			
34 Development Income			
35 Donations			
36 Annual Appeal	11,640	9,000	2,640
37 Restricted Donations	0	0	0
38 Unrestricted Donations	183,433	92,127	91,306
39 In Kind Donations	0	0	0
40 Grants	55,264	59,075	(3,811)
41 Sponsorship	49,000	26,000	23,000
42 Fundraising Events	<u>0</u>	<u>0</u>	<u>0</u>

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		ACTUAL FORECAST 19-20	BUDGET 20-21	Diff
43	Total Development Income	299,337	186,202	113,135
44				
45	Total Income	553,823	304,185	249,638
46				
47	Expenses			
48	Admin	60,052	57,463	2,589
49	Payroll/Overhead	69,000	69,000	0
50		129,052	126,463	2,589
51				
52	Building	44,576	35,859	8,717
53	Payroll/Overhead	8,870	9,000	(130)
54		53,446	44,859	8,587
55				
56	Development	5,137	1,300	3,837
57	Payroll/Overhead	52,539	54,000	(1,461)
58		57,676	55,300	2,376
59				
60	Marketing	27,010	32,577	(5,567)
61				
62	Legal & Professional Fees	12,358	8,000	4,358
63				
64	Exhibits	23,343	5,660	17,683
65	Payroll/Overhead	58,858	57,000	1,858
66		82,201	62,660	19,541
67				
68	Member Services	32	0	32
69	Payroll/Overhead	9,029	9,000	29
70		9,061	9,000	61
71				
72	Education	4,394	7,800	(3,406)
73	Payroll/Overhead	16,080	15,000	1,080
74		20,474	22,800	(2,326)
75				
76	Total Expense	391,278	361,659	29,619
77				
78	Net Income/(Loss) before Other	162,545	(57,474)	220,019