# Florida CraftArt
## Operating Statement
## Jan 2021 CM Actual vs Prior Year CM

| | Jan 2021 | | | Jan 2020 | | Total Budget 19/20 | 2/12 mo 17% Act / Bud |
|---|---|---|---|---|---|---|---|
| | ACTUAL | Budget | Diff | ACTUAL | Diff | | |
| **Earned Income** | | | | | | | |
| **Consignment Sales** | 12,668 | 10,563 | 2,105 | 37,794 | (25,126) | 451,000 | 3% |
| **Consignment Cost** | (7,042) | (6,031) | (1,011) | (18,596) | 11,554 | (257,521) | 3% |
| **Payroll/Overhead** | (6,061) | (6,874) | 813 | (6,113) | 52 | (95,791) | 6% |
| | (435) | (2,342) | 1,907 | 13,085 | (13,520) | 97,688 | 0% |
| **CraftArt Festival** | | | | | | | |
| **Fees** | 0 | 0 | 0 | 0 | 0 | 39,637 | 0% |
| **Sponsors/Direct Support** | 0 | 0 | 0 | 0 | 0 | 55,729 | 0% |
| **In-Kind Support** | 0 | 0 | 0 | 0 | 0 | - | 0% |
| **In-Kind Expenses** | 0 | 0 | 0 | 0 | 0 | | |
| **Expenses** | (53) | (4,658) | 4,605 | (1,162) | 1,109 | (59,251) | 0% |
| **Total CraftArt Festival** | (53) | (4,658) | 4,605 | (1,162) | 1,109 | 36,115 | 0% |
| **Mural Tour Income** | 1,323 | 2,000 | (677) | 2,236 | (913) | 23,164 | 6% |
| **Mural Tour Expenses** | (902) | (833) | (69) | (993) | 91 | (13,072) | 7% |
| | 421 | 1,167 | (746) | 1,243 | (822) | 10,092 | 4% |
| **Building Rental** | 9,500 | 9,489 | 11 | 9,475 | 25 | 122,534 | 8% |
| **Memberships** | 3,840 | 1,470 | 2,370 | 2,100 | 1,740 | 33,492 | 11% |
| **Jury/Other Fee Income** | 1,215 | 0 | 1,215 | 3,595 | (2,380) | 8,100 | 15% |
| **Receptions/Concessions** | 90 | 50 | 40 | 333 | (243) | 2,937 | 3% |
| **Misc. Receipts** | 30 | 30 | 0 | 30 | 0 | 1,167 | 3% |
| **Interest / Dividends** | 13 | 26 | (13) | 26 | (13) | 3,203 | 0% |
| **Education** | 0 | 0 | 0 | 35 | (35) | 8,200 | 0% |
| **Total Other income** | 14,688 | 11,065 | 3,623 | 15,594 | (906) | 179,633 | 8% |
| **Total Earned Income** | 14,621 | 5,232 | 9,389 | 28,760 | (14,139) | 225,840 | 6% |
| **Development Income** | | | | | | | |
| **Donations** | | | | | | | |
| **Annual Appeal** | 2,300 | 3,000 | (700) | 2,490 | (190) | 18,000 | 13% |
| **Restricted Donations** | 800 | 0 | 800 | 0 | 800 | - | 0% |
| **Unrestricted Donations** | 4,205 | 1,931 | 2,274 | 2,758 | 1,447 | 66,356 | 6% |
| **Grants** | 0 | 20,000 | (20,000) | 6,840 | (6,840) | 57,847 | 0% |
| **Sponsorship** | 0 | 5,000 | (5,000) | 3,500 | (3,500) | 34,000 | 0% |
| **Fundraising Events** | 0 | 0 | 0 | 0 | 0 | | |
| **In Kind Donations** | 0 | 0 | 0 | 5,193 | (5,193) | - | 0% |
| **Total Development Income** | 7,305 | 29,931 | (22,626) | 20,781 | (13,476) | 176,203 | 4% |
| **Total Income** | 21,926 | 35,163 | (13,237) | 49,541 | (27,615) | 402,043 | 5% |
| **Expenses** | | | | | | | |
| **Admin** | 11,646 | 11,119 | 527 | 8,719 | 2,927 | 130,948 | 9% |
| **Building** | 5,195 | 4,497 | 698 | 5,568 | (373) | 114,522 | 5% |
| **Development** | 2,462 | 4,500 | (2,038) | 4,177 | (1,715) | 50,907 | 5% |
| **Marketing** | 1,535 | 2,606 | (1,071) | 5,033 | (3,498) | 40,364 | 4% |
| **Legal & Professional Fees** | 0 | 2,500 | (2,500) | 0 | 0 | 10,000 | 0% |
| **Exhibits** | 10,363 | 5,230 | 5,133 | 26,957 | (16,594) | 72,254 | 14% |
| **Member Services** | 498 | 750 | (252) | 304 | 194 | 22,504 | 2% |
| **Education** | 0 | 1,850 | (1,850) | 3,694 | (3,694) | 49,447 | 0% |
| **Total Expense** | 31,699 | 33,052 | (1,353) | 54,452 | (22,753) | 490,946 | 6% |
| **Net Income/(Loss) before Other** | (9,773) | 2,111 | (11,884) | (4,911) | (4,862) | (88,903) | 11% |
| **Other Income & Expense** | | | | | | | |
| **Depreciation** | (3,810) | (3,810) | 0 | (4,262) | 452 | | |
| **Net Income/(Loss) - Total** | (13,583) | (1,699) | (11,884) | (9,173) | (4,410) | | |