| | Florida CraftArt FY2020-2021 | October 2020 | November 2020 | December 2020 | January 2021 | February 2021 | March 2021 | April 2021 | May 2021 | June 2021 | July 2021 | August 2021 | September 2021 | October 2021 | November 2021 | December 2021 | Notes |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Estimated Cash Projection | Actual | Actual | Actual | Actual | Projected/ Actual | Projected | Projected | Projected | Projected | Projected | Projected | Projected | Projected | Projected | Projected | |
| | *Report date: February 15, 2021* | | | | | | | | | | | | | | | | |
| 4 | **Regions Op Cash** | 31,173 | 37,044 | 67,114 | 22,696 | | | | | | | | | | | | |
| 5 | **Regions MM Cash** | 69,687 | 38,494 | 102,522 | 102,526 | | | | | | | | | | | | |
| 6 | **OZK Reserve** | 110,583 | 110,802 | 110,820 | 110,829 | | | | | | | | | | | | |
| 7 | **Actual Cash 1/31/21** | **211,443** | **186,340** | **280,456** | **236,051** | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | | |
| 9 | **Beginning Cash** | **231,198** | **211,443** | **186,340** | **280,456** | **236,051** | **307,594** | **291,081** | **274,397** | **254,150** | **236,006** | **216,838** | **203,072** | **181,713** | **156,966** | **137,933** | |
| 10 | Additions/adjustments to Cash - Op/Dev | 5,311 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | Deferred/prepaid Twist |
| 11 | Sponsorship/Development | 950 | 4,995 | 7,795 | 5,005 | | 7,500 | | | | | 7,500 | | | | | Jan -Dar Webb donation $4,105; Reilinger sponsorship $7,500; Environmentally Engaged sponsorship |
| 12 | Annual Appeal | | 450 | 23,960 | 2,300 | - | - | - | - | - | - | - | - | - | 450 | 5,000 | Est Nov/Dec 2021 |
| 13 | Rents | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | 9,500 | |
| 14 | Gallery sales | 12,065 | 25,596 | 61,904 | 12,668 | 22,000 | 13,741 | 21,142 | 13,222 | 11,173 | 15,620 | 10,958 | 10,753 | 17,000 | 31,000 | 70,000 | Through Feb 14, sales were $17,493. As there are 14 days left, we increased estimate to $22,000 |
| 15 | Memberships/donations/Mural Tours/Misc | 3,332 | 3,357 | 9,245 | 6,511 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | Dec 2021 membership: $7,876; Jan membership $3,840 |
| 16 | CraftArt Festival net | 0 | 6,357 | -938 | 0 | 5,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,000 | 0 | Cash outlays for Twist in DEC, Estimate net for NOV; $5,000 Raymond James |
| 17 | State Grant | 0 | 0 | 0 | 0 | 7,025 | 0 | 0 | 0 | 7,025 | 0 | 0 | 0 | 4,000 | 0 | 0 | Estimated October |
| 18 | City Grant | 0 | 0 | 0 | 0 | 16,160 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | City grant expected |
| 19 | City Grant/Others | | | 25,000 | | | | | | | | | | | | | **Pinellas Cares Grant $25,000 Dec** |
| 20 | Cares PPP Loan | 0 | 0 | 0 | 0 | 59,655 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Second PPP awarded |
| 21 | **Projected Inflow** | **31,158** | **50,255** | **136,467** | **35,984** | **122,340** | **33,741** | **33,642** | **25,722** | **30,698** | **28,120** | **30,958** | **23,253** | **33,500** | **53,950** | **87,500** | |
| 22 | Deductions from Cash - Act+Est | | | | | | | | | | | | | | | | |
| 23 | Mortgage/Property tax | 2,397 | 17,933 | 2,397 | 2,397 | 2,397 | 2,397 | 2,397 | 2,397 | 2,397 | 2,397 | 2,397 | 2,397 | 2,397 | 17,933 | 2,397 | Property tax $15,536 in Nov. |
| 24 | Utilities | 2,213 | 1,903 | 1,771 | 1,322 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | |
| 25 | Payroll | 24,528 | 35,636 | 15,456 | 24,753 | 26,000 | 26,000 | 26,000 | 26,000 | 26,000 | 26,000 | 26,000 | 26,000 | 26,000 | 26,000 | 26,000 | Part-time Gallery Assistant added |
| 26 | Internet Communications Copier | 1,144 | 1,657 | 2,097 | 1,426 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | |
| 27 | Bldg Maint, Home Dep, Sam's | 673 | 634 | 1,328 | 1,184 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | |
| 28 | Misc fees, parking, supplies, other | 1,384 | 1,822 | 2,435 | 3,490 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 3,000 | 3,000 | |
| 29 | Advertising Marketing Promo | 1,699 | 903 | 743 | 1,535 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | |
| 30 | Artist Payments/Workshops | 6,734 | 13,948 | 34,605 | 7,662 | 12,100 | 7,558 | 11,628 | 7,272 | 6,145 | 8,591 | 6,027 | 5,914 | 9,350 | 17,050 | 38,500 | 55% Sales plus occasional other fee |
| 31 | Artist Payout from prior month | | | | | | | | | | | | | | | | |
| 32 | Insurance renewal/Audit | 9,668 | 0 | 0 | | 0 | 4,000 | 0 | 0 | 4,000 | 0 | 0 | 0 | 10,000 | 0 | 0 | Start audit - $4,000 of $8,000, D&O - $856 July + $2515 final audit; insurance renewal |
| 33 | Capital One CC payments/AP | 473 | 923 | 9,539 | 4,182 | 2,800 | 2,800 | 2,800 | 2,800 | 2,800 | 2,800 | 2,800 | 2,800 | 3,000 | 3,000 | 5,000 | |
| 34 | **Projected Outflow** | **50,913** | **75,358** | **70,371** | **47,951** | **50,797** | **50,255** | **50,325** | **45,969** | **48,842** | **47,288** | **44,724** | **44,611** | **58,247** | **72,983** | **80,897** | |
| 35 | | | | | - | | | | | | | | | | | | |
| 36 | Projected Cash Difference | **(19,755)** | **(25,103)** | **66,096** | **(11,967)** | **71,543** | **(16,513)** | **(16,683)** | **(20,247)** | **(18,144)** | **(19,168)** | **(13,766)** | **(21,358)** | **(24,747)** | **(19,033)** | **6,603** | |
| 37 | **Estimated Cash at end of month** | **211,443** | **186,340** | **280,456** | **236,051** | **307,594** | **291,081** | **274,397** | **254,150** | **236,006** | **216,838** | **203,072** | **181,713** | **156,966** | **137,933** | **144,536** | |
| 38 | **Following in red are applied for but not confirmed** | | | | | | | | | | | | | | | | |
| 39 | Florida Humanities | | | | | | | | | | | | | | | | not awarded |
| 40 | Glover Trust | - | | - | - | - | **50,000** | | | | | | | | | | Balance could be as much as $80,000 |
| 41 | Pinellas Community Foundation | | - | | - | | | | | | | | | | | | |
| 42 | Visit Florida $4,000 billed but not confirmed, | | - | - | - | | | | | | | | | | | | KD is checking on this |
| 43 | **Estimated Cash at end of month if projected grants and donations are received.** | **211,443** | **186,340** | **280,456** | **236,051** | **307,594** | **341,081** | **324,397** | **304,150** | **286,006** | **266,838** | **253,072** | **231,713** | **206,966** | **187,933** | **194,536** | |
| | | **Oct-20** | **November 2020** | **December 2020** | **January 2021** | **February 2021** | **March 2021** | **April 2021** | **May 2021** | **June 2021** | **July 2021** | **August 2021** | **September 2021** | **October 2021** | **November 2021** | **December 2021** | **Notes** |