# Florida CraftArt
## Operating Statement
## Jan 2021 YTD Actual vs Prior Year

| | Jan 2021 YTD | | | Jan 2020 YTD | | | Total Budget 20/21 | 4/12 mo 33% Act / Bud |
|---|---|---|---|---|---|---|---|---|
| | ACTUAL | Budget | Diff | ACTUAL | Diff | | | |
| **Earned Income** | | | | | | | | |
| **Consignment Sales** | 112,074 | 60,910 | 51,164 | 199,926 | (87,852) | | 168,279 | 67% |
| **Consignment Cost** | (62,201) | (34,780) | (27,421) | (109,632) | 47,431 | | (96,087) | 65% |
| **Payroll/Overhead** | (33,550) | (27,789) | (5,761) | (31,880) | (1,670) | | (80,819) | 42% |
| | 16,323 | (1,659) | 17,982 | 58,414 | (42,091) | | (8,627) | -189% |
| **CraftArt Festival** | | | | | | | | |
| **Fees** | 2,806 | 21,669 | (18,863) | 43,337 | (40,531) | | 21,669 | 13% |
| **Sponsors/Direct Support** | 20,750 | 35,210 | (14,460) | 51,047 | (30,297) | | 35,210 | 59% |
| **FCA Payroll** | (25,199) | (10,581) | (14,618) | (11,532) | (13,667) | | | |
| **In Kind Donations** | 2,471 | 0 | 2,471 | 19,372 | (16,901) | | | |
| **In Kind Expenses** | (2,471) | 0 | (2,471) | (19,372) | 16,901 | | | |
| **Expenses** | (8,148) | (75,645) | 67,497 | (62,089) | 53,941 | | (86,226) | 9% |
| **Total CraftArt Festival** | (9,791) | (29,347) | 19,556 | 20,763 | (30,554) | | (29,347) | 33% |
| **Mural Tour Income** | 5,054 | 8,000 | (2,946) | 9,356 | (4,302) | | 12,000 | 42% |
| **Mural Tour Expenses** | (3,691) | (2,583) | (1,108) | (4,023) | 332 | | (5,000) | 74% |
| | 1,363 | 5,417 | (4,054) | 5,333 | (3,970) | | 7,000 | 19% |
| **Building Rental** | 38,001 | 37,956 | 45 | 37,901 | 100 | | 113,868 | 33% |
| **Memberships** | 15,366 | 7,939 | 7,427 | 11,342 | 4,024 | | 21,515 | 71% |
| **Jury/Other Fee Income** | 1,735 | 1,350 | 385 | 4,254 | (2,519) | | 5,750 | 30% |
| **Receptions/Concessions** | 90 | 50 | 40 | 687 | (597) | | 620 | 15% |
| **Misc. Receipts** | 120 | 1,120 | (1,000) | 1,602 | (1,482) | | 1,530 | 8% |
| **Interest / Dividends** | 81 | 92 | (11) | 92 | (11) | | 573 | 14% |
| **Education** | 0 | 1,000 | (1,000) | 2,187 | (2,187) | (Crealde) | 5,100 | 0% |
| **Total Other income** | 55,393 | 49,507 | 5,886 | 58,065 | (2,672) | | 148,956 | 37% |
| **Total Earned Income** | 63,288 | 23,918 | 39,370 | 142,575 | (79,287) | | 117,982 | 54% |
| **Development Income** | | | | | | | | |
| **Donations** | | | | | | | | |
| **Annual Appeal** | 27,435 | 9,000 | 18,435 | 11,640 | 15,795 | | 9,000 | 305% |
| **Restricted Donations** | 6,450 | 0 | 6,450 | 0 | 6,450 | | - | 0% |
| **Unrestricted Donations** | 12,320 | 69,679 | (57,359) | 42,554 | (30,234) | | 92,127 | 13% |
| **In Kind Donations** | 3,598 | 0 | 3,598 | 13,043 | (9,445) | Advertising | - | 0% |
| **Grants** | 25,000 | 30,025 | (5,025) | 13,680 | 11,320 | | 59,075 | 42% |
| **Sponsorship** | 0 | 6,000 | (6,000) | 18,500 | (18,500) | | 26,000 | 0% |
| **Fundraising Events** | 0 | 0 | 0 | 0 | 0 | | - | 0% |
| **Total Development Income** | 74,803 | 114,704 | (39,901) | 99,417 | (24,614) | | 186,202 | 40% |
| **Total Income** | 138,091 | 138,622 | (531) | 241,992 | (103,901) | | 304,184 | 45% |
| **Expenses** | | | | | | | | |
| **Admin** | 47,300 | 45,887 | 1,413 | 47,783 | (483) | | 126,463 | 37% |
| **Building** | 19,969 | 17,751 | 2,218 | 26,263 | (6,294) | | 44,859 | 45% |
| **Development** | 9,033 | 19,000 | (9,967) | 20,636 | (11,603) | | 55,300 | 16% |
| **Marketing** | 5,399 | 12,699 | (7,300) | 15,146 | (9,747) | | 32,577 | 17% |
| **Legal & Professional Fees** | 0 | 5,000 | (5,000) | 12,357 | (12,357) | | 8,000 | 0% |
| **Exhibits** | 17,425 | 19,560 | (2,135) | 40,582 | (23,157) | | 62,660 | 28% |
| **Member Services** | 2,843 | 3,000 | (157) | 1,471 | 1,372 | | 9,000 | 32% |
| **Education** | 179 | 7,600 | (7,421) | 6,285 | (6,106) | | 22,800 | 1% |
| **Total Expense** | 102,148 | 130,497 | (28,349) | 170,523 | (68,375) | | 361,659 | 28% |
| **Net Income/(Loss) before Other** | 35,943 | 8,125 | 27,818 | 71,469 | (35,526) | | (57,475) | -63% |
| **Other Income & Expense** | | | | | | | | |
| **Insurance Reimb Net** | 0 | 0 | 0 | 0 | 0 | | | |
| **Depreciation** | (15,240) | (15,240) | 0 | (17,048) | (12,786) | | | |
| **Net Income/(Loss) - Total** | 20,703 | (7,115) | 27,818 | 54,421 | (48,312) | | | |