Florida CraftArt
Operating Statement
FEB 2021 YTD Actual vs Prior Year

	FEB 2021 YTD			FEB 2020 YTD			Total Budget 20/21	5/12 mo 42% Act / Bud
	ACTUAL	Budget	Diff	ACTUAL	Diff			
Earned Income								
Consignment Sales	141,871	71,670	70,201	240,028	(98,157)		168,279	84%
Consignment Cost	(79,138)	(40,924)	(38,214)	(132,578)	53,440		(96,087)	82%
Payroll/Overhead	(41,706)	(35,007)	(6,699)	(40,127)	(1,579)		(80,819)	52%
	21,027	(4,261)	25,288	67,323	(46,296)		(8,627)	-244%
CraftArt Festival								
Fees	2,806	21,669	(18,863)	43,337	(40,531)		21,669	13%
Sponsors/Direct Support	25,750	35,210	(9,460)	51,047	(25,297)		35,210	73%
FCA Payroll	(25,240)	(10,581)	(14,659)	(12,684)	(12,556)			
In Kind Donations	2,471	0	2,471	19,372	(16,901)			
In Kind Expenses	(2,471)	0	(2,471)	(19,372)	16,901			
Expenses	(9,596)	(75,645)	66,049	(62,090)	52,494		(86,226)	11%
Total CraftArt Festival	(6,280)	(29,347)	23,067	19,610	(25,890)		(29,347)	21%
Mural Tour Income	6,161	10,000	(3,839)	11,155	(4,994)		12,000	51%
Mural Tour Expenses	(3,995)	(3,167)	(828)	(5,732)	1,737		(5,000)	80%
	2,166	6,833	(4,667)	5,423	(3,257)		7,000	31%
Building Rental	47,516	47,445	71	47,376	140		113,868	42%
Memberships	18,226	12,783	5,443	18,262	(36)		21,515	85%
Jury/Other Fee Income	2,045	1,350	695	4,424	(2,379)		5,750	36%
Receptions/Concessions	0	100	(100)	832	(832)		620	0%
Misc. Receipts	297	1,150	(853)	1,632	(1,335)		1,530	19%
Interest / Dividends	95	197	(102)	198	(103)		573	17%
Education	0	1,800	(1,800)	3,897	(3,897)	(Crealde)	5,100	0%
Total Other income	68,179	64,825	3,354	76,621	(8,442)		148,956	46%
Total Earned Income	85,092	38,050	47,042	168,977	(83,885)		117,982	72%
Development Income								
Donations								
Annual Appeal	27,735	9,000	18,735	11,640	16,095		9,000	308%
Restricted Donations	6,450	0	6,450	0	6,450		-	0%
Unrestricted Donations	12,386	19,881	(7,495)	42,844	(30,458)		92,127	13%
Bequests	0	50,000	(50,000)	0	0			
In Kind Donations	3,598	0	3,598	13,043	(9,445)	Advertising	-	0%
Grants	48,186	30,025	18,161	13,680	34,506		59,075	82%
Sponsorship	7,500	6,000	1,500	29,000	(21,500)		26,000	29%
Fundraising Events	0	0	0	0	0		-	0%
Total Development Income	105,855	114,906	(9,051)	110,207	(4,352)		186,202	57%
Total Income	190,947	152,956	37,991	279,184	(88,237)		304,184	63%
Expenses								
Admin	59,696	56,653	3,043	61,228	(1,532)		126,463	47%
Building	24,615	21,386	3,229	31,186	(6,571)		44,859	55%
Development	10,185	23,500	(13,315)	26,185	(16,000)		55,300	18%
Marketing	6,895	14,814	(7,919)	19,051	(12,156)		32,577	21%
Legal & Professional Fees	0	6,500	(6,500)	12,357	(12,357)	consultant	8,000	0%
Exhibits	23,968	24,310	(342)	48,445	(24,477)		62,660	38%
Member Services	3,758	3,750	8	1,951	1,807		9,000	42%
Education	214	9,450	(9,236)	9,273	(9,059)		22,800	1%
Total Expense	129,331	160,363	(31,032)	209,676	(80,345)		361,659	36%
Net Income/(Loss) before Other	61,616	(7,407)	69,023	69,508	(7,892)		(57,475)	-107%
Other Income & Expense								
PPP Loan Forgiven	60,000	0	60,000	0	60,000			
Depreciation	(19,050)	(19,050)	0	(21,310)	(12,786)			
Net Income/(Loss) - Total	102,566	(26,457)	129,023	48,198	39,322			